



Standard Matrix

Effective 1st December, 2021

Maximum Matrix Exposure:	\$20,000 - \$150,000 (Equipment Cost)	
Chattel Rates:	8.25%	\$20,000 - \$75,000
	8%	\$75,001 - \$150,000
Brokerage:	8% Max - Brokerage over 6% attracts a 0.5% rate loading for every 1% increase in brokerage	
Minimum Trading Time:	2 years ABN & 2 years GST registered	

- ✓ Any aged asset
- ✓ Rate loading of 2% when asset is 21 years or older at EOT
- ✓ Director's guarantee required
- ✓ Max term 60 months - Min term 36 months

Assets

- ✓ Prime assets (Truck, Trailers)
- ✓ Motor Vehicles & Vans
- ✓ Yellow goods
- ✓ Construction & Earthmoving Equipment
- ✓ Material handling

Credit Requirements / Limits

- ✓ Last 3-month bank statements required
- ✓ Equifax ≥ 600 or 1 A grade commercial finance reference running longer than 12 months
- ✓ Property ownership required $> \$75k$ or 20% deposit
- ✓ Equifax to be acceptable to Westlawn

To speak with one of our specialist finance experts, please send us an email or call one of the key contacts:

ClientServices@Westlawn.com.au
CommercialCredit@Westlawn.com.au

Credit Enquiries

Finn McCullagh - 0457 058 937
 Stewart Purser - 02 6642 0402

Settlement Enquiries

Robyn Bonaccorsi - 02 6648 7508

For any enquiries regarding existing contracts, including payouts, variations or direct debits, please contact our Broker Assist team on;

02 8448 1151
BrokerAssist@Westlawn.com.au